

For Immediate Release

## **PANAMSAT SELECTS GLOWLINK EQUIPMENT FOR GLOBAL MONITORING NETWORK**

(LOS ALTOS, CALIFORNIA, October 11, 2004) – Glowlink Communications Technology, Inc. announced today that it has received a contract from PanAmSat Corporation for the PanAmSat Global Monitoring System (GMS). Under the terms of the contract, Glowlink will implement a worldwide network of monitoring sites based on its Model 1000 satellite monitoring systems and LC100 satellite ground terminal equipment controllers.

“We are pleased to award this contract to Glowlink based on their price advantage and superior products and services,” said Mr. Bob Vogel, PanAmSat Vice President, Network Engineering. “PanAmSat provides a range of additional services to our customers beyond the provisioning of bandwidths, both in the commercial and in the increasingly important U.S. government markets. We look forward to using Glowlink’s cutting-edge technology and powerful monitoring features to add to these services.”

With more than 24 satellites in orbit and coverage over the Americas, Europe, Africa, the Middle East and Asia, PanAmSat is the largest U.S. based satellite company, providing integrated satellite and terrestrial based communications services worldwide.

“This is a tremendous contract for Glowlink. Monitoring a global network of the size, reach and quality of PanAmSat is a significant task, and we are thrilled to be selected by PanAmSat to support them in accomplishing this task,” said Jeffrey Chu, President and CEO, Glowlink.

“It is wonderful to see PanAmSat adopt the Model 1000 for their monitoring needs,” said Michael Downey, CTO, Glowlink. “The fact that PanAmSat will be using the same advanced equipment as the U.S. Government in managing their networks and providing value-add services demonstrates that PanAmSat is extremely forward looking. It should bode well for them as they play an increasingly important role in the U.S. government satellite market.”

### About Glowlink

Glowlink Communications Technology, Inc. is a premier solutions provider of satellite monitoring and power control systems for customer to monitor their satellite communications systems. For more information, visit the company’s website at [www.glowlink.com](http://www.glowlink.com).

### About PanAmSat

Through its owned and operated fleet of 24 satellites, PanAmSat is a leading global provider of video, broadcasting and network distribution and delivery services. In total, the Company's in-orbit fleet is capable of reaching over 98 percent of the world's population through cable television systems, broadcast affiliates, direct-to-home operators, Internet service providers and telecommunications companies. In addition, PanAmSat supports the largest concentration of satellite-based business networks in the U.S., as well as specialized communications services in remote areas throughout the world. For more information, visit the Company's web site at [www.panamsat.com](http://www.panamsat.com).

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