

Immediate Release

## Intelsat selects Glowlink to provide advanced monitoring capabilities for Teleport Monitoring Systems

Los Altos, California, November 23, 2004 – Glowlink, a premier solutions provider for satellite monitoring and control equipment, announced that Intelsat has selected the Glowlink Model 1000 spectrum monitoring systems for the Intelsat Teleport Monitoring Systems (TMS) program.

“Service quality and reliability are Intelsat hallmarks, and customers around the world count on us for that,” said Mr. Richard Marlow, Director of Satellite Management Systems at Intelsat. “The Glowlink systems and value-added functionalities are technically superior and cost-effective, and we are eager to incorporate them into our global monitoring and maintenance programs.”

With 28 satellites, Intelsat is one of the world’s largest satellite service providers, with footprint covering 99% of the world’s populated areas, serving broadcasters and a full range of communications service providers for corporate networking, fixed and wireless voice and data, broadband, video and government services.

Jeffrey Chu, Glowlink President and CEO said: “Intelsat has a large number of satellites and extensive worldwide coverage. We are ready to support them for their current and ongoing monitoring needs. The powerful and flexible monitoring capabilities of the Glowlink Model 1000 will enable Intelsat to easily and accurately assess the quality of their traffic signals, as well as the performance of their satellite and ground equipment.”

“This order is another example of Glowlink’s ability to deliver advanced solutions to meet the needs of both the commercial and government sectors,” said Michael Downey, CTO, Glowlink. “Intelsat’s Teleport Monitoring System will be equipped with powerful features such as SunCar™ and TOP™. Among other things, these features allow Intelsat operators to measure in-band interferences and compression on satellite transponders and ground RF equipment, and to take any necessary remedial actions. This in turn ensures that Intelsat has a high degree of positive control in terms of the satcom services they provide to both their commercial and government customers.”

The Model 1000, a DSP based spectrum monitoring system, is ideal for monitoring satellites from either a central operation center or multiple operation centers. Its network-centric design allows it to be readily incorporated into a monitoring network that is both flexible and scalable, and which in turn can be expanded without disruption to ongoing network operations.

### About Glowlink

Glowlink Communications Technology, Inc. is a premier solutions provider of satellite monitoring and power control systems for customer to monitor their satellite

communications systems. For more information, visit the company's website at [www.glowlink.com](http://www.glowlink.com)

## About Intelsat

As a global communications leader with 40 years of experience, Intelsat helps service providers, broadcasters, corporations and governments deliver information and entertainment anywhere in the world, instantly, securely and reliably. Intelsat's global reach and expanding solutions portfolio enable customers to enhance their communications networks, venture into new markets and grow their businesses with confidence. For more information, visit the company's website at [www.intelsat.com](http://www.intelsat.com)

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